

CDS Metal Products, The Commercial Centre, Dublin Road, Kilkenny R95 HKD1

Since 2009 CDS Architectural Metalwork have operated a successful business in the design, manufacture and installation of products such as staircases, balconies and gates, however in recent times have noticed a niche in the market emanating from an ever increasing number of enquiries from a much broader range of customers from industry to residential property developers for "supply only metalwork products". The company directors, Martin Stapleton, Martin Duggan and Ger Crowdle, were of the firm belief that these enquiries represented a growing segment of the market that is inadequately served.

Realising this marketplace opening, the directors established a new company called CDS Metal Products to focus solely on this element of the industry.

Oifig Fiontair Áitiúil Local Enterprise Office









Local Enterprise Office Kilkenny provided a Priming Grant to facilitate the purchase of new equipment.

This new market segment and demand for supply only products has meant that CDS Metal Products can reduce their overhead costs and increase margins by eliminating the costly measures of coordinating the installation process and focusing on the design element of the product.

Furthermore the combined experience of market knowledge and expertise of the directors have enabled CDS Metal Products to identify growing demand in the commercial and residential sectors for their products both here in Ireland and the United Kingdom and it is expected, as the construction industries in both economies continues to recover from the erstwhile recession, that this demand will continue.

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